

OCIANT PARTNERSHIP PROGRAM

Innovate Faster and Operate Smarter. Together.

The Ociant Partnership Program lets you close high-value data platform and analytics deals with competitive margins and access to sales and engineering resources. Whether you're a solution provider, service expert, technology innovator, or reseller, Ociant equips you to create impact, differentiate your offerings, and grow revenue by offering petabyte-scale analytics at higher speeds and lower costs.

WHY BECOME AN OCIANT PARTNER?

Competitive advantage. Ociant solutions are built to ingest, analyze, and store massive datasets without downsampling, empowering your customers with deeper insights and a better decision-making framework.

Next-level collaboration. Co-innovate with Ociant's tech experts on game-changing ideas, and engage in integrated co-marketing efforts to showcase joint successes with the Ociant team.

Comprehensive support. Ociant enables partners with dedicated solution architects, mutually agreed-upon service level agreements, comprehensive documentation, and hands-on training.

New revenue streams. Break through traditional limitations with Ociant's large-scale data analytics and offer your customers scalable, enterprise-level solutions.

The Ociant Partner Program: A Comprehensive Approach to Building Value Together

Solutions Partners

Weave Ociant's lightning-fast analytics into your offerings to deliver scalable, high-performance solutions powered by Ociant technology.

Services Partners

Consult, integrate, implement, and support Ociant solutions to co-deliver end-to-end data projects effortlessly at lower cost and risk.

Value-Added Resellers

Pair your market expertise with Ociant's powerful analytics to drive rapid adoption and customer satisfaction.

Technology Partners

Use your hardware software, cloud, or visualization tools to enhance Ociant's capabilities and build integrated, scalable solutions.

THE OCIENT ADVANTAGE

Built-In Technical Firepower

The Ocient Hyperscale Data Warehouse™ is a unified data analytics platform that supports ETL/ELT, real-time analytics, OLAP workloads, geospatial analytics and machine learning. With Ocient, customers can expect:

✓ **10-100x better performance** than alternative solutions on large, complex workloads.

✓ **Significantly lower costs** and a **smaller data center footprint** thanks to 90% more efficient use of industry-standard hardware.

Focused On Driving Business Value

Our delivery team goes the extra mile - so you don't have to

Accelerated deployment. We work closely with your team to ensure the rollout is efficient from discovery through production.

Dedicated partner & engineering resources. Our experts are on hand throughout the engagement to ensure success.

Solution optimization. Our team fine-tunes the entire stack, including hardware and software integration, to ensure optimal performance and maximize business value.

Future-ready architecture. Our scalable approach ensures that today's joint solutions can grow to meet tomorrow's toughest challenges.

Flexible Deployment Options

Ocient delivers exceptional performance in every environment

On Premises



Deployed on commodity hardware in your or your customer's datacenter

Public Cloud



Amazon Web Services or Google Cloud Platform

OcientCloud®



Hosted in the Ocient datacenter

READY TO CO-INNOVATE?

Set up a 30 minute discovery session with our Partner Success Team: partnerships@ocient.com